



OPPORTUNITY IN ACF CAR FINANCE

Direct Sales Representatives

A permanent and full time opportunity has arisen within the ACF Car Finance Call Centre. The role is instrumental in working as part of a team to develop business opportunities for ACF branches.

Duties will involve: -

- Answering inbound calls
- Making outbound calls
- Selling products and generating appointments for ACF branches, for customers to view cars
- Keeping up to date records utilising ICCE contact management system
- Assisting in the provision of an excellent service to our affinity groups and customers by undertaking some or all of the tasks that make up the application processing function

Essential skills

- Good communication and customer service skills
- Ability to work to targets and deadlines
- Be able to structure deals to maximise profitability
- Have a motivation to exceed personal targets

Person Specification

- A flexible approach with good team skills
- Be highly motivated and able to work as part of a team
- Have excellent communication skills

Hours of work will be between 9am to 8pm on weekdays, working either 9am to 5.30pm or 11.30am to 8pm.

You would also be required to work some weekends: Saturday 9am to 5pm and Sunday 10am to 4pm

If you are interested, or you know anyone that would be interested, please complete an application form and email to HR at hr@thefundingcorporation.com.
